

# THE VOICE OF COMMERCIAL MODULAR CONSTRUCTION™

285 Hydraulic Ridge Road, Suite 6 Charlottesville, VA 22901 USA Phone: 434-296-3288

one: 434-296-3288 Fax: 434-296-3361 info@modular.org

# **MEMBERSHIP APPLICATION**

PLEASE CC	MPLETE THE FO	LLOWING							
Company									
Official Representative				Title					
Mailing Address				City, State, Zip, Country					
Shipping Address				City, State, Zip, Country					
Telephone				Fax					
Email				lı	Internet				
Additional Name: Company Contact				Email:					
Additional Company Contact									
MEMBERSHIP DUES SCHEDULE									
PLEASE CH	ECK BELOW ALL	THAT APPLY:							
<ul><li>☐ Manufac</li><li>☐ Manufac</li></ul>	leet Owner (Compa turer/Wholesale (C turer/Direct (Comp or/Builder	ompanies engage	d in manufactu	uring	factory-built str	uctures)	factory-built struct	ures)	
	EE STRUCTURE (			reve					
Level	From	To	Dues		Level	From	То	Dues	
1 2 3 4 5 6 7	\$ 0 \$ 1 million \$ 2.5 million \$ 5 million \$ 10 million \$ 15 million \$ 20 million	\$ 1 million \$ 2.5 million \$ 5 million \$ 10 million \$ 15 million \$ 20 million \$ 25 million	\$ 1,350 \$ 2,150 \$ 3,500 \$ 5,650 \$ 7,700 \$ 9,800 \$ 11,200		8 9 10 11 12 13 14	\$ 25 million \$ 30 million \$ 40 million \$ 50 million \$ 100 million \$ 150 million \$ 250 million	\$ 250 million	\$ 12,600 \$ 14,050 \$ 16,150 \$ 18,250 \$ 21,100 \$ 26,600 \$ 30,600	
PLEASE S	IGN BELOW								
Membership Dues (from Schedule above) \$									
Important: MBI has determined that 12% of dues & seals are considered by the IRS to be lobbying related, and therefore not deductible by the purchaser as an ordinary business expense.									
□ I agree to abide by the Bylaws governing the Modular Building Institute (MBI) and the policies established by the Board of Directors. I have read and adhere to the MBI Code of Conduct.									
Signature of	Official Represer	ntative				Title		Date	
PAYMENT	INFORMATION								
<ul> <li>□ My check # is enclosed.</li> <li>□ Please charge to my credit card:</li> <li>□ MasterCard</li> <li>□ VISA</li> <li>□ American Express</li> </ul>				285 Cha info	Modular Building Institute 285 Hydraulic Ridge Road, Suite 6 Charlottesville, VA 22901 USA info@modular.org Fax: 434-296-3361				
Card #:				Ехр	Exp. Date: Security Code:				
Cardholder Name (print):				_ Się	Signature:				

#### **Membership Application Interview COMPANY NAME: REGIONS OF BUSINESS** Please indicate areas of business. **United States** ☐ Alabama □ Idaho ☐ Minnesota □ North Dakota ☐ Vermont ☐ Alaska Illinois ☐ Mississippi Ohio ☐ Arizona ☐ Indiana ☐ Missouri Oklahoma ☐ Washington ☐ Washington D.C. ☐ Arkansas □ Iowa ☐ Montana Oregon ☐ California □ Kansas ☐ Nebraska Pennsylvania ☐ West Virginia ☐ Rhode Island ☐ Colorado ☐ Nevada ☐ Wisconsin ☐ Connecticut Louisiana ☐ New Hampshire ☐ South Carolina ☐ Wyoming ☐ Delaware ☐ Maine ☐ New Jersey ☐ South Dakota ☐ Florida ☐ New Mexico ☐ Tennessee ☐ Georgia Massachusetts ☐ New York ☐ Texas ☐ Hawaii Michigan ■ North Carolina ☐ Utah Canada ☐ Alberta □ Newfoundland ☐ Quebec ☐ Nunavut ☐ Ontario ☐ Saskatchewan ☐ British Columbia ■ Northwest Territories ☐ Manitoba ☐ Nova Scotia ☐ Prince Edward Island ☐ Yukon Territory ☐ New Brunswick **Mexico and Outside North America** ☐ Mexico Southern Africa ☐ Oceania Europe Northern Africa Southeast Asia South America South Asia East Asia Central America Central Asia Antarctica ☐ Arctic Caribbean ☐ Middle East BUILDING TYPES Indicate the building types and sizes provided. ☐ Single-story 5,000 sqft or less ☐ Bathroom Pods ☐ Healthcare ☐ Construction Site Offices ☐ Kitchen Pods ☐ Multistory ☐ 10,000 sqft or less ☐ Education ☐ Retail or Hospitality Temporary ☐ 10,000 sqft or more ☐ Equipment/Storage ☐ Security ☐ Permanent ☐ General Office ☐ Institutional or Assembly **FINANCING** Indicate the type of financing provided. ☐ Finance Lease Municipal Lease Outright Purchase ☐ Lease-to-Purchase ☐ Operating Lease □ Rent PERCENT OF REVENUE What percent of revenue does the company receive from the following? The total must equal 100%. Permanent Modular Buildings: Relocatable Buildings: % **COMPANY DESCRIPTION & LOGO** The company should provide by email a 50-100 word company description and color logo as a JPG file to appear in the member links section of the MBI website. This information can be entered in the database in the company-level record on the application page.

Will the company be providing a description and logo?

# **REFERRING COMPANY**

Name of company that is referring and/or sponsoring the new member:

GROSS REVENUE (\$)								
What is the company's gross revenue? \$								
PERCENT OF SALES IN THESE MARKETS								
The total must equal 100%.								
Education % Office % Healthcare %								
Retail (restaurants, gas stations, stores)								
Correctional								
Other								
NUMBER OF NEW MODULES								
Number of new modules manufactured, sold, and/or leased:								
Total square feet manufactured, sold, and/or leased:								
Percent of new modules that meet a green building rating program:  %								
Number of modules in lease fleet:								
Lease fleet utilization rate:  %								
Average age of a module in lease fleet (in years):								
Average service life of a module in lease fleet (in years): Yrs.								
Residual value at the end of service life:								
Number of workers during peak:								
Number of safety incidents:								



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#### CODE OF CONDUCT

The Modular Building Institute has adopted these articles to promote and maintain high standards of professional service and ethical business conduct among its members and the industry.

- A member shall not give or accept gifts from suppliers, customers or other business associates that create the appearance
  that the gift giver is entitled to preferential treatment, an award of business or better pricing.
- A member shall not give or accept gifts of cash, gifts prohibited by law, or gifts given as bribes, kickbacks or to secure an
  improper business advantage.
- A member shall not give or receive gifts in the form of services or other non-cash benefits, such as the promise of employment.
- A member shall not knowingly misrepresent information concerning his or her financial and professional business background.
- A member shall not knowingly make misrepresentations about his or her company, competitors or the association.
- A member shall not knowingly make misrepresentations about his or her products or services.

# As a member of the Modular Building Institute, we pledge:

- To improve individual competence and advance the knowledge and proficiency of the commercial factory-built structures industry through continuing education and learning opportunities.
- To promote greater awareness of modular construction methods and practices.
- To treat suppliers, manufacturers and vendors in a professional manner and as part of the project team.
- To promote safety and quality in our projects and within our company.
- To participate to the best of our ability in the promotion of the industry.
- To adhere to honesty and integrity and to generally accepted principles of professional conduct.
- And to adhere to the articles of the Code of Business Conduct as adopted by the governing Board of the Modular Building Institute.

# **MBI INDUSTRY SEALS PROGRAM**

The commercial modular industry's first and only labeling program dedicated to promoting high standards of honesty, integrity, professional service, and conduct.

#### WHAT IS THE SEALS PROGRAM?

Members of the association, working together for the betterment of their product, business, and industry, have bundled their knowledge and expertise. Through the MBI, their efforts have produced a symbol befitting their commitment, the MBI Seal.

# **HOW DOES IT WORK?**

As a symbol of commitment from MBI members, the MBI seal proudly displays the Modular Building Institute logo, as well as MBI's toll-free telephone number and web site address. Direct access to the Modular Building Institute—a clearinghouse for customer praise, questions, and even complaints—provides your customers with an added assurance that they are getting a product from a member of the MBI. All new units that are manufactured or purchased by members should have an MBI seal affixed to it at the factory.

# PRICE:

Members: \$20 Per Seal Non-Members: \$50 Per Seal