



USACE COVID-19 Contracting:

Axis Construction Corp. is well suited and positioned to provide immediate help and services in particular with your recent supply request for:

1. "Build-out" or retrofit of existing space (arenas, convention centers, dormitories, hotels, or other facilities) into alternate care facilities and
3. Temporary Medical Enclosures

Axis Construction Corporation can provide the services above all under one corporate entity.

As requested, we put together this brief synopsis to share our capabilities. We are honestly preparing this and reaching out in a true effort to help our healthcare clients, the State and the communities we serve. We feel compelled to assist in any way as needed. How better to assist in an effort than to offer what you feel you do best.

In the response to the Coronavirus pandemic, we wanted to take a moment to outline what our capabilities are to assist, as needed, in this event planning:

1. We are an experienced construction organization serving the Tri-State region. What makes us a little special is that we are highly focused in healthcare planning, design and construction. We have been constructing healthcare facilities for over 25 years and are very knowledgeable of healthcare codes, guidelines and care-giver needs, from architectural layout to the specialized mechanical, electrical, plumbing, medical gas and life safety systems needed in healthcare delivery.
2. We have staff that have long term hospital facilities experience (formerly employed by highly recognized healthcare systems) with specific experience in emergency preparedness and being able to react quickly.
3. We have regional Subcontractor and trade craftsman relationships, all also with healthcare expertise, with the ability to pull together resources and materials quickly.
4. We have past experience in implementing fast-tracked healthcare organizational initiatives.
5. We have a dedicated Modular Building division that has completed numerous healthcare projects ranging from full healthcare facilities, MRI, CT Scan, Emergency Room additions, LINAC facilities, etc. to name a few.
6. We are a member of the Modular Building Institute (MBI) and sit on the Board of Directors.
7. Axis Construction has been appointed to the MBI's COVID-19 task-force to lead the industries response in the relief effort.
8. We have strong relationships with professional design organizations and have collaborated on many fast-tracked initiatives in the past.
9. We have currently completed an expanded holding area for a local hospital to allow for expanded intake and evaluation. Facility was put in place over a period of 96 hours.
10. We envision and understand the need for a state-wide, expanded, high level of acuity patient treatment spaces, minimally, isolated spaces (air changes and exhaust), with emergency power (for potential ventilator use and other equipment), and medical gases (specifically oxygen)
11. We felt the need to express to any and all that we have capability to convert "spaces" into the needed spaces in literally weeks.
12. We have a strategic partnership with a healthcare furniture provider that is currently developing plans for casework and furniture in a 2-4 week turn around.

Ralph Lambert
President and CEO
Cell: 631-374-8223

Peter Cannuscio, PE
Executive Vice President and COO
Cell: 516-473-7449

John Buongiorno
Director – Modular Division
Cell: 917-690-7677